

Leasing Consultant Position - Key Responsibilities and Qualifications

Position Summary

- Seeking ambitious and performance-driven Leasing Agents to join the rapidly expanding, in-house leasing team at Becovic.
- This opportunity provides a flexible, independent contractor (1099) structure with high commission-based earning potential and a strong flow of company-generated leads.
- Ideal for individuals looking to establish a part-time income or build a full-time career in real estate leasing.

Benefits and Environment

- **Lead Generation:** Company-provided leads enable agents to focus on closing.
- **Flexibility:** Create and manage your own schedule as a 1099 independent contractor.
- **Portfolio:** Work with a highly desirable portfolio of properties across Chicago's North Side (Uptown, Edgewater, Rogers Park, West Ridge).
- **Compensation:** Unlimited commission-based earning potential tied directly to performance.
- **Culture:** Operate within a fun, supportive, and energetic team environment.

Core Responsibilities

- Collaborate with and assist the Leasing Manager in daily operations.
- Manage company-generated leads while also utilizing cost-free platforms for unit marketing.
- Conduct property showings and tours across the portfolio.
- Guide prospective tenants through the application and leasing process.
- Maintain a high standard of customer service for prospects and current residents.
- Develop expert knowledge of the Becovic Communities portfolio.
- Ensure strict adherence to all Fair Housing standards and legal leasing requirements.
- Contribute positively to a team-oriented work atmosphere.

Required Qualifications

- **Active Leasing License (Illinois):** Must be obtained prior to the start of employment.
- **Valid Driver's License & Auto Insurance:** Required for travel between properties.
- **Reliable Vehicle:** Essential for conducting tours.
- **Technology:** Personal smartphone and laptop.
- **Skills:** Demonstrated strength in communication, attention to detail, and the ability to effectively multitask.
- **Interpersonal:** A professional, friendly, and enthusiastic demeanor with a dedication to assisting people in finding their next residence.